



FOR IMMEDIATE RELEASE

Solstice Adds Ski-In, Ski-Out Chalet in the Swiss Alps to its Luxury Collection

Only Destination Club to Offer Members a Home in Exclusive Verbier

Scottsdale, Arizona – (November 28, 2007) – Solstice, the ultra-luxury leader in the \$2 billion destination club industry, is adding to its expanding portfolio of luxury homes in the top 25 global elite travel destinations with a ski-in, ski-out chalet located in Verbier, Switzerland — one of the world’s premier ski destinations. As part of the famous “Four Valleys” ski area, Verbier has 35 lifts with terrain from beginner to expert, including some of the best off-piste skiing anywhere. The quaint town is a year-round destination, offering shopping, dining and exciting nightlife. Solstice is the only destination club with a home in Verbier, and its Members will begin enjoying the chalet next month in time for this ski season.

Verbier complements the Club’s recent additions of a second home in Cabo San Lucas, two New York City ‘Glass Houses’ and an exotic Brazilian beach villa opening in 2008. The top three member requests voiced earlier this year included New York, ski-in/ski-out properties and beach access. The Verbier property is the third ski-oriented destination in the Solstice collection, which includes a home in Telluride and two homes in Aspen, while also extending the Club’s strong commitment to Europe as shown by its presence in London, Paris and Florence.

“There is simply no better location in Verbier than this stunning chalet with the slope literally outside the front door,” said Solstice Founder Graham Kos. “Surrounded by lush pine forests, the hamlet of Clambin where the home is located has some of the best mountain scenery and sunsets I have ever experienced. The Alpine charm of this home called Bellaiuva, a name meaning ‘Great View’ in local Patois, will create lasting memories for Solstice Members.”

Consistent with the Solstice focus on artisanal quality, the spacious four-bedroom Bellaiuva embodies a historic chalet on the outside and remarkable contemporary architectural design on the inside. With great attention to detail, beams reclaimed from two chalets were restored in Austria before being returned to Switzerland during a meticulous four-year construction process. Oak, walnut, and teak finishes are complemented by crisp, white walls and clean design. The home is fully-outfitted for authentic ski vacations, including a ‘wet room’ entrance, an oversized sauna with Swedish heated planks, an outdoor Jacuzzi with stainless-steel shower on a cedar wooden deck and a gourmet kitchen with the finest appliances. Additional creature comforts abound including a state-of-the-art home theater system offering Solstice Members entertainment for a cozy après-ski option and a Brazilian slate steam bath with rain shower head and ‘star lights’ on the ceiling replicating constellations. The chalet, mere steps away from the popular mid-mountain Chez Dany restaurant, offers views of the sparkling slopes by day and the twinkling surrounding towns by night.

Less than a 90 minute transport from the Geneva Airport, the Solstice Swiss ski home is the latest addition to the Solstice collection of 15 artisanal homes that are situated in the very best international locales, including Aspen, London, New York, Cabo San Lucas, The Napa Valley, Florence, Paris, St. Barths, and newly announced Brazil.

Solstice has recently been recognized by *Robb Report* as Best of the Best 2007 Destination Club and by *Business Britain* as the Best International Destination and Private Residence Club. Solstice lives up to its exceptional quality standards by meticulously evaluating and adding only the most unique homes to its international collection.

ABOUT SOLSTICE

Solstice is recognized internationally as the “Best of the Best” by *Robb Report* and “Best Internationally 2007” by *Business Britain*. As the leader in the ultra-luxury segment of the \$2 billion destination club industry, Solstice appeals to affluent global consumers seeking a suitable alternative to second-home ownership. The Club’s members receive the highest levels of personalized service and virtually unlimited access to a collection of \$6.5 million artisanal homes situated in the top 25 global elite travel markets including: Aspen, Napa Valley, Florence, London, Paris, New York, Cabo San Lucas, St. Barths, Brazil and Telluride, along with a private 90-foot yacht that explores the British Virgin Islands. For more information, visit www.solsticecollection.com.

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